



10 Benefits of INFOCON's form conversion services.

1. Real People – We rely on real people and we provide a conversion service, not just a tool. We use custom software filters and programs to enhance and speed up our conversions, reducing turn-around time, increasing standardization and making our services cost effective, but every form page is inspected and reviewed by at least 4 sets of hands throughout the various stages of the conversion process.

2. Support – We offer end-to-end support for our conversions. From the development of a custom conversion standards document (CSD) to the final quality assurance process, our XFDL programmers and conversion specialists will support your conversion from start to finish and eliminate the need for you to have conversion and development experts on staff.

3. Cost-Effectiveness – The true cost of a large scale form conversion goes far beyond just “a cost per page” figure. One must consider the training, development and knowledge necessary to assemble a conversion team in house, efficiently perform a large scale conversion and then dismantle this conversion team following the completion of the project. A simple cost analysis of what it would truly require to perform a conversion in-house will quickly show the cost benefits of leveraging our conversion services.

4. Experience – We have a combined total of over 30 years of experience in the conversion market. We have done the research, invested the time in developing the best software and procedures and learned from our mistakes so you don't have to.

5. Ease of Use – Our conversion service requires no software installation or setup and is the easiest, most user-friendly type of conversion available. We work closely with the client to develop a conversion standard, then run the clients' source forms through our conversion process and return their forms converted to the target format and specifications, and ready to use.

6. Flexibility – Most conversion tools and filters can only handle one or two form types - with inconsistent results. We can handle virtually any legible form type in both paper and electronic formats and still provide consistent quality results.

7. Reliability – Experience has proven that the average form library has several source formats and various form design types. Off-the-shelf conversion tools and “black box” filters offer limited options and provide unreliable, inconsistent and unsatisfactory results for large volume form conversions. We can guarantee that our conversions service will always provide reliable, consistent and satisfactory results.

8. Customization – Off-the-shelf filters and conversion tools create only one kind of conversion and provide inconsistent results. We offer highly-trained form conversion experts and a customized conversion service that ensures that every converted page meets our clients unique specifications.

9. Standardization – Conversion tools offer very limited options for standardization. Migrating to a new forms technology provides the client the perfect opportunity to upgrade and standardize their forms. It is important to remember that a forms solution is only as good as the forms themselves.

10. Enhancement – The use of trained form designers during the conversion process allows us to enhance the client's forms while they are being converted. Based on the client's specifications, we can add branding, formatting, enhanced business logic, and accessibility during the conversion, thus improving or “upgrading” the forms and providing even greater value and return on investment.